



LGT Venture Philanthropy

Health Strategy

October 2021



We implement our mission applying four key principles

Vision



“All human beings should be able to live under dignified conditions and be given a fair chance for personal development in their lives.”

Prince Max von und zu Liechtenstein, CEO LGT*

Mission

Improve the **quality of life** of disadvantaged people
 Contribute to **healthy ecosystems**
 Build resilient, **inclusive and prosperous communities**

Key Principles

Direct Investments

Investments in high impact organizations with

- Innovative solutions
- Scalable models
- Strong management
- Data driven

Global South



Key Impact Sectors



Funding +

Tailored financing combined with

- Long-term engagement
- Strategic support
- Access to networks



LGT VP Healthcare – Access to basic healthcare

Situation

- **Lack of access:** 1 billion people lack physical access to primary healthcare
- **Child mortality:** 6 million children die before the age of 5, with >50% due to easily treatable conditions like Malaria p.a.



People who have greatest need for healthcare are the least likely to receive it

LGT VP Health Strategy

- Because 30 million additional lives could be saved by 2030 through the deployment of additional and better trained community health workers (CHWs), LGT VP supports solutions that collaborate with government to provide high-quality primary healthcare to underserved communities.
- In the current strategic cycle (2019-23), LGT VP aims to support organizations improving healthcare for 50 million patients p.a. in Africa and India through 300'000 better trained and equipped CHWs, improved health information and higher quality health facilities.

LGT VP Portfolio Examples

Last Mile Health (LMH) improves health in Liberia by extending care to 1.2 million people living in the country's most remote communities. By 2023, LMH aims to expand to 3 countries reaching 8m people.



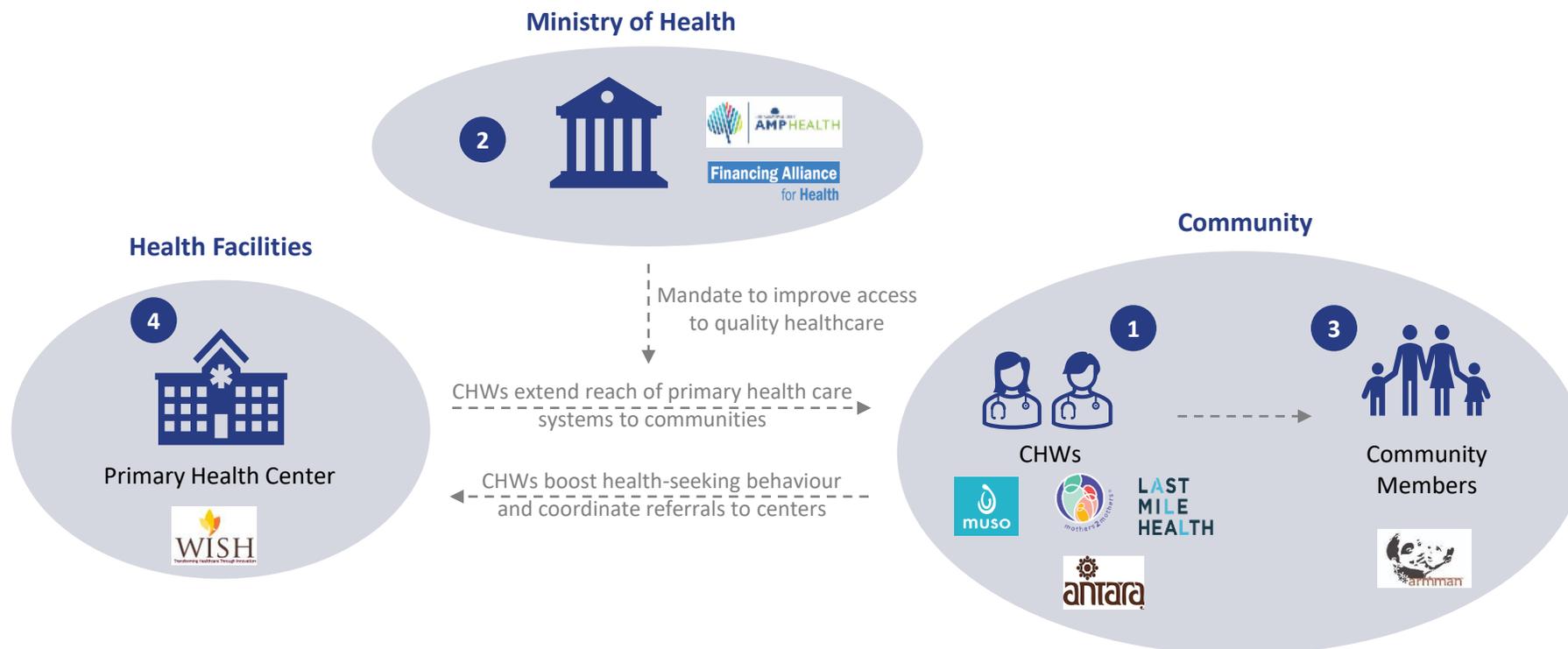
ARMMAN leverages high mobile phone penetration in India to increase access to preventive health information to families through free, pre-recorded voice calls, aiming to reach 6.5 million women p.a. by 2023.



LGT VP’s Health Portfolio has been constructed around solutions addressing key gaps in the primary health care value chain

LGT VP’s strategy aims to:

- 1) **Strengthen non-state health operators’ organizational capacity to scale cost-effective CHW solutions** that inspire and support governments in providing access to better healthcare.
- 2) **Enhance management and finance capacity of Ministry of Health teams**, vital to the successful design and rollout of national community health strategies.
- 3) **Disseminate health knowledge and promote health seeking behavior** in the community through highly scalable technology solutions.
- 4) **Improve the quality of government health centers** through technology and process improvements.



Investing in CHWs is a powerful way to increase access to primary healthcare services, foster awareness and improve health outcomes

LGT VP's healthcare strategy is built on solutions involving CHWs. LGT VP is convinced that this community-based strategy plays a key role in improving health outcomes in India and Africa because of:

- **Geographic proximity:** CHWs reduce the travel time and cost needed to obtain medical care, making it more accessible and timely.
- **Community trust:** As trusted members of the community, CHWs increase demand for services and accelerate behavioral change. CHWs can sensitively address traditional customs and norms that undermine health.
- **Frequency of contacts:** By virtue of living in the community, CHWs can monitor chronic health conditions, provide continued care and reinforce key health messages.
- **Bridging community and health and welfare services:** CHWs serve as a bridge between the formal health system and communities, helping doctors and nurses better understand their patients. CHWs help patients navigate complex health systems and adhere to recommended treatment.

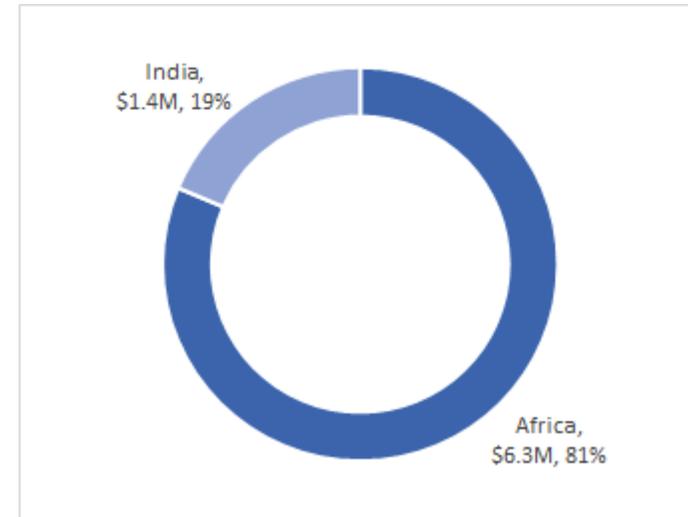


LGT VP Health Portfolio - Dashboard

2020 Impact reach¹⁾:



USD 7.7m assets under management ²⁾ (10/21)



1) Latest available annual data is from 2020. Some of LGT VP's current portfolio organizations were not part of the portfolio in 2020, hence LGT VP does not claim any attribution for these numbers.

2) Includes active LGT VP grant contracts' payouts + current commitments

Health Core Portfolio Overview

Organization	Description	Year Founded	Geographic Scale	Impact Reach (in 2020)	Annual Budget
 LAST MILE HEALTH	Embeds high-performing CHWs in underserved rural communities	2007	Liberia Malawi	170k clients 755 CHWs	USD 24.7m (FY21)
 mothers 2 mothers	Deploys HIV+ women to deliver healthcare through a peer model	2001	10+ countries in sub-Saharan Africa	1.0m clients 1.7k CHWs	USD 25.9m (FY20)
 muso	Provides timely access to care to marginalized communities	2005	Mali Cote D'Ivory	333k clients 424 CHWs	USD 10.9m (FY20)
 antara	Increases CHW collaboration to provide better primary healthcare to at-risk mothers and children	2014	India (3/28 states)	565k clients 500 CHWs	USD 0.9m (FY21)
 THE AMP INSTITUTE AMP HEALTH	Improves management capabilities of governments in healthcare	2015	10+ countries in sub-Saharan Africa	N/A	USD 1.9m (FY20)
 Financing Alliance for Health	Builds finance capacity and funding pathways for MoH teams	2016	10+ countries in sub-Saharan Africa	N/A	USD 1.7m (FY21)
 arhman	Increases access to preventive health information while building capacity of CHWs	2008	India (15/28 states)	4.2m women 4.5k CHWs	USD 2.2m (FY21)
 WISH	Partners with government improving primary clinics through process and tech innovations	2014	India (5/28 states)	23m clients	USD 4.7m (FY21)

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