



**Venture
Philanthropy**

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LGT Venture Philanthropy partners with WISH to scale its innovative digital health centers and advisory services to state governments across six states in India

Bengaluru, India, 18 November 2021 – LGT Venture Philanthropy Foundation (LGT VP) is delighted to announce its new engagement with the Wadhvani Institute for Sustainable Healthcare (WISH)¹, an initiative to create an effective and equitable healthcare system in India. LGT VP will support WISH in scaling its innovative digital Health and Wellness Centers and advisory services to state governments across six states in India to improve the quality of primary care.

A public-private partnership model to transform primary care delivery for rural and urban communities

Successful technology entrepreneur, Sunil Wadhvani, founded WISH in 2014 to improve the quality of India's primary healthcare system. WISH directly operates public primary health centers and uses them as "test beds" to incubate and accelerate innovations and demonstrate impact, enabling them to build know-how on and evidence for high quality care. With these insights, WISH then advises state governments on how to integrate device, process and technology innovations into primary health facilities in order to improve healthcare at the last mile.

Contextual solutions to fuel state adoption of digital health

Its flexible and replicable model of providing high-in-demand digital solutions to state governments, can be customized to and adopted in various states across India. WISH's innovations include IT-enabled health systems, low-cost blood glucometers and medicine-dispensing kiosks. The organization's technology and innovation focused team enables WISH to identify and pilot high-potential, private sector health innovations, and its evidence-based model and strong relationships with state and national governments are key to widely integrating these innovations in India's public healthcare system. So far, WISH has served 23 million patients and operated over 700 clinics in five Indian states.

Strengthening health facilities – an integral part of LGT VP's India healthcare strategy

[LGT VP's health strategy](#) is centered around providing universal access to quality healthcare. To that end, LGT VP's India healthcare portfolio aims to improve primary healthcare through three different but complementary approaches at the community, community health worker and health facility levels. With its focus on improving patient care by strengthening health facilities, WISH complements this three-pronged healthcare strategy in India. Supriya Balakrishnan, Investment Manager at LGT VP, explains: "We are inspired by WISH's strategic approach to integrating need-based innovation into public health delivery. WISH's distinctive combination of technology and innovation expertise, strong government partnerships and community-centred solutions makes them well-positioned to accelerate the adoption of digital solutions and subsequently to improve the quality of healthcare in India. LGT VP is excited to support their driven team with the goal of impacting 100 million people by 2027." WISH's work directly supports LGT VP's aim to provide 65 million people

¹ Registered as Lords Education and Health Society (LEHS).

with better access to quality healthcare by 2023, a goal LGT VP intends to achieve by partnering with operators that work with government and that leverage technology and data to strengthen public health systems across India.

Rajesh Singh, CEO of WISH, beams: “We are grateful for and excited about the strategic partnership with LGT VP. The financial support from LGT VP shall accelerate our efforts to provide access to affordable healthcare solutions to 100 million underserved in India by 2027. The partnership with LGT VP also means that our commitment to the government in transforming and strengthening the healthcare system gets the desired impetus.”

Wadhvani Initiative for Sustainable Healthcare (WISH), registered as Lords Education and Health Society (LEHS), is a non-profit organization registered in India under the Societies Registration Act, 1860. WISH works to create an equitable healthcare system in India, by improving access to quality primary care for under-served communities. Since 2015, WISH has been on an aggressive path of designing, piloting and demonstrating practical primary healthcare solutions through innovation and technology to bring quality and affordable healthcare to the underserved populations. For more information, please visit www.wishfoundationindia.org

LGT Venture Philanthropy (LGT VP) is an independent charitable foundation established in 2007 with teams in Switzerland, Sub-Saharan Africa and India. The foundation strives to improve the quality of life of disadvantaged people, contribute to healthy ecosystems and build resilient, inclusive and prosperous communities. LGT VP deploys philanthropic capital to organizations with effective, innovative and scalable solutions to social and environmental challenges, thus directly contributing to the Sustainable Development Goals. For more information, please visit www.lgtvp.com.

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