



Bill Oloo (Kenyan)

Host organization: LGT VP

Fellow position: Associate

Fellowship duration: Jun '22-Jun '23

Degree: Actuarial Science

Professional experience: 8 years



Venture Philanthropy



Summary

An investment associate with the Africa team. I principally am responsible for providing analytical support to an investment consortium which holds a significant stake in Nawiri Group. Additionally, I provide portfolio management support for LGT VP's equity investment in Saruni-Basecamp (SBC).

The problem Nawiri Group aims to tackle

- To minimize environmental degradation caused by human activities.
- To enhance economic welfare of communities through gainfully profiting from environmental conservation.

The solution Nawiri Group provides...

- Nawiri Group's core objective is to use ecotourism as a means to provide livelihoods for communities while preserving important ecosystems across Sub-Saharan Africa.

... contributing to the SDGs:



Opportunity for a Fellow

- LGT VP's Africa portfolio is increasingly becoming more important and there is always an opportunity for a fellow to contribute (due diligence for existing deals, research on new topics/areas, creating new partnership deals etc.)

"My experience as a Fellow...

It was quite a privilege working closely with members of the Nawiri Board and management team with a view to executing the group's 3-year strategy. At its core, Nawiri's goals of using data analytics to further drive operational efficiencies, diversify revenue and further conservation efforts augur well for the achievement of SDG 15."

- Bill Oloo



Bill's achievements...

- My role involved conducting financial modelling (debt and equity), writing investment memos, structuring and portfolio management on behalf of the consortium.
- I established a monthly reporting structure to the consortium from scratch.
- I wrote a pitchbook on a USD 10mn M&A transaction which should be completed by the second half of 2024.
- I also conducted financial due diligence of two M&A opportunities: a travel company (UK, USD 3mn) and a carbon credits provider (UK, USD 3mn).
- I was also involved in a preferred equity refinancing (USD 7mn) transaction with the same consortium.
- Additionally, I worked on the Human Rights Risk Assessment policy for Nawiri Group – on behalf of the impact sub-committee of the board.



... contributing to LGT Venture Philanthropy

- 12** Reports written to the investment consortium.
- 3** I worked on 3 M&A transactions over the last 12 months.
- 2** Worked closely with the Nawiri CEO and CFO on two investment projects over the course of the year.

Bill's next challenge

To continue working in the impact space in my next career opportunity.