

# Blessings Lihasi

Nairobi, Kenya • +254 701 868336 • [blessingslihasi@gmail.com](mailto:blessingslihasi@gmail.com) • [Blessings Lihasi](#)

## PROFESSIONAL SUMMARY

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Results-driven professional with 6+ years of experience spanning venture philanthropy, strategy consulting, and business development. Proven track record in market assessments, due diligence, investment analysis, proposal development, and portfolio reporting across Sub-Saharan Africa. Currently deepening expertise in venture philanthropy and community-led conservation in East Africa through the LGT Impact Fellowship at LGT Venture Philanthropy.

## WORK EXPERIENCE

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### LGT Impact Fellow – Investment Associate

Aug 2025 – Jul 2026

*LGT Venture Philanthropy* | Nairobi, Kenya

Working with LGT VP's Environment team to support the launch of Ahadi, its new East Africa solution portfolio, focusing on fund structuring, investment diligence, and portfolio reporting:

- **Deal screening and due diligence:** Supported screening and diligence of new and follow-on investment opportunities for Ahadi and contributed to the development of investment memos and executive summaries
- **Portfolio reporting:** Drafted quarterly and annual reports for select portfolio organizations for both Ahadi and the broader LGT VP environment portfolio
- **Strategic projects:** Contributed to short-term strategic projects for Ahadi focused on Women and Girls' Empowerment and Impact Measurement and Data
- **Stakeholder engagement:** Participated in reporting calls and diligence calls with portfolio organizations
- **Sector knowledge:** Developed deep understanding of community-led conservation in East Africa
- **Administration:** Supported various administrative tasks including scheduling reporting calls, developing minutes, and document management

### Business Development Lead

Nov 2024 – Jul 2025

*Expertise Global Consulting Limited* | Nairobi, Kenya

- Contributed to business development activities including proposal development, new business opportunity identification, and client relationship building and management

### Freelance Consultant

Jul 2023 – Nov 2024

*Independent* | Nairobi, Kenya

- Supported organizations and individuals with business development activities including proposals, concept notes, and pitch decks
- Served as rapporteur for a capacity building workshop organized by the African Agricultural Technology Foundation (AATF)

### Associate Consultant

Jan 2021 – Feb 2023

*Dalberg Global Development Advisors* | Nairobi, Kenya

- **Commercial due diligence:** Supported market assessment and due diligence for a tertiary digital education provider acquisition in SSA (Ghana, Kenya, Malawi, Nigeria, Zambia) including market sizing, competitor benchmarking, and business model risk analysis
- **Market assessment:**
  - Assessed forest landscape restoration (FLR) financing flows in SSA, identified barriers to scale, modelled financing requirements, and designed practical solutions to achieve FLR goals at pace and scale
  - Supported the assessment of technical skills supply-demand dynamics in Kenya, which informed the National TVET Blueprint and the National Workforce Blueprint
  - Conducted market landscaping to identify strategic local grantees and partners to support a client's Africa localization strategy
- **Toolkit development**
  - Supported development of a Women's Economic Empowerment playbook that would inform implementation of a client's WEE strategy across Kenya, Bangladesh, Pakistan, Nigeria, Ethiopia, Senegal, and Uganda
  - Contributed to the design of a gender toolkit to greater gender intentionality across programming for a client

- **Impact evaluation:** Contributed to the development of a social impact report assessing outcomes across people and planet dimensions to inform future programming
- **Business development:** Drafted proposals, concept notes, and expressions of interest documents

### **Analyst**

Jan 2020 – Jan 2021

*Dalberg Global Development Advisors* | Nairobi, Kenya

- **Digitalization:** Supported a study on the state of digitalization in Kenya, integrating residents' voice into national policy discussions across digital access, usage, and user empowerment
- **Customer insights integration:** Facilitated a workshop for a pharmaceutical client to advance customer insights integration in vector control work across Africa, Asia, and Latin America

### **Accounting Attaché**

Jan 2019 – Mar 2019

*Wessex Pharmaceuticals* | Nairobi, Kenya

- Prepared bank and cash reconciliation statements to support monitoring of the company's cash flow

## **EDUCATION**

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### **Bachelor of Business Science – Financial Economics**

Jun 2016 – Jun 2020

*Strathmore University* | Nairobi, Kenya

- GPA: 3.19/4.0 | Upper Second-Class Honours

## **CERTIFICATIONS & TRAINING**

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- Student Training for Entrepreneurship Promotion (STEP) – Apr 2018 to Jun 2018
- Association of Chartered Certified Accountants (ACCA) – F1 & F3 – Jan 2016 to Mar 2016

## **SKILLS & INTERESTS**

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**Languages:** Fluent in English and Swahili

**Technical skills:** Investment and commercial due diligence, strategy development, market assessment, data analysis, proposal writing, Microsoft Office Suite (Excel, PowerPoint, Word)

**Soft skills:** Strategic problem solving, teamwork, adaptability and learning agility, written and verbal communication, teamwork, time management

**Interests:** Travel, film & media, gender equality and social inclusion (GESI)

## **COMMUNITY SERVICE & LEADERSHIP**

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- Community-based attachment – Thomas Barnado Children's Home (Jan 2018 – Mar 2018)
- AIESEC Strathmore – Partnerships Development Team (Feb 2017 – Oct 2017)