



Chidinma Okoli

Host organization: Moniepoint

Fellow position: Principal, Mergers & Acquisitions and Investor Relations

Fellowship duration: July 2024 - June 2025

Degree: BSc. Finance

Professional experience: 7 years



Summary

I work with the corporate development team at Moniepoint Group, covering mergers and acquisitions (M&A), international expansion, investor relations (IR) and Environmental, Social and Governance activities.

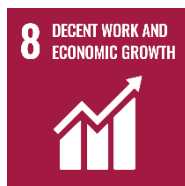
The problem Moniepoint aims to tackle

- The lack of reliable online and offline instant payments infrastructure, access to credit and other financial services for both individual and businesses across micro, small, and medium-sized enterprises (MSMEs) in Nigeria.

The solution Moniepoint provides...

- Includes point-of-sale (POS) terminals and other online payment solutions, enabling businesses to accept digital payments from customers.
- Moniepoint also provides business accounts with features designed for the needs of MSMEs and provides access to working capital loans to fund growth and expansion.

... contributing to the SDGs:



Opportunity for a Fellow

- Support the corporate finance team in timely preparation and reporting of the monthly management account to investors.
- Lead the implementation of investors value creation plan particularly around environmental, social and governance issues.
- Support the Pan-African expansion plans for Moniepoint across identified markets, through comprehensive research and market insights.

“My experience as a Fellow...

...at Moniepoint has been a transformative experience. I have deepened my knowledge of the fintech industry while contributing to the overall mission of driving financial inclusion in Africa. Working with cross-functional teams across the company provided me with unique insights into the different functions of the business, a perspective I appreciate as I had not been directly exposed to the operational sides of businesses in my previous roles as a Venture Capital investor.”

- Chidinma Okoli



Chidinma's achievements...

- Led the preparation of our monthly investor report and quarterly investor update, ensuring accuracy and on-time distribution.
- Engaged in coverage for key expansion markets, originating meetings with founders, investors and advisers to gain market insights and shared monthly coverage notes with the team, creating a database of M&A targets across countries.
- Engaged in financial and customer due diligence for a number of potential acquisition targets.
- Led the full year 2024 and YTD 2025 ESG reporting process to investors, collating relevant data across business units and building a repository of all company-wide ESG information for ease of future reference and reporting.
- Led a number of cross-functional company projects including a consumer protection assessment project with an external consultant to ensure our working capital loans product is in line with internationally recognised lending standards and best practices.



... contributing to Moniepoint

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Prepared 6 monthly investor management accounts

5

Led a number of investor visits as part of the company's Series C fundraise

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Led the execution of 2 ESG projects, driving implementation across multiple teams

Chidinma's next challenge

Chidinma will continue working with the Corporate Development team at Moniepoint to further strengthen the investor relations and M&A function.